

# **VIETNAM DAILY**

#### [Market Commentary]

The VNIndex closed down with falling banks and real estate groups and reduced liquidity

#### [Futures/ETFs]

Futures decreased alongside the cash market

### [Market Movers]

STK, VNM

#### [Company Updates] ACB

#### March 11, 2024

		Chg
	Index	(%, bp)
Ho Chi Minh	1,235.49	-0.95
VN30	1,235.12	-1.21
VN30 futures	1,231.00	-1.82
Hanoi	233.84	-1.05
HNX30	502.39	-1.46
UPCoM	90.66	-0.62
USD/VND	24,635	-0.06
10-yr govt bond (%)	2.47	-3
Overnight rate (%)	0.86	+6
Oil (WTI, \$)	77.97	-0.05
Gold (LME, \$)	2,181.08	+0.10



### Market Commentary

VNIndex 1,23	5.49P (-0.95%)
Volume (mn shrs)	922.8 (-23.5%)
Value (U\$mn)	968.5 (-26.5%)
HNXIndex 2	233.84P (-1.05%)
Volume (mn shrs)	) 92.7 (-31.8%)
Value (U\$mn)	77.7 (-21.4%)
UPCoM	90.66P (-0.62%)
Volume (mn shrs)	37.8 (-38.1%)
Value (U\$mn)	19.8 (-11.9%)

liquidity. Foreign investors net bought VND248.82 billion, concentrated in FPT Digital Retail (FRT, +5.82%), Masan Group (MSN, -1.27%), and Eximbank (EIB, +1.41%). In the first month of 2024, Vietnam's tuna exports to the EU continued to surge

The VNIndex closed down with falling banks and real estate groups and reduced

96% YoY to USD17 million. Fishery stocks increased in price – I.D.I Corporation (IDI, +4.84%) and Nam Viet Corporation (ANV, +1.3%).

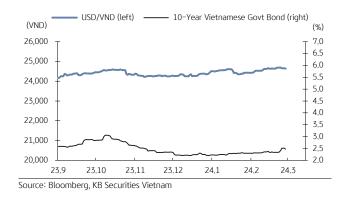
Steel price for delivery in May 2024 on the Shanghai exchange lost CNY53 to CNY3,574/ton at the time of the survey at 9:35 a.m. on March 11 (Vietnam time). Steel stocks like Hoa Sen Group (HSG, -2.01%) and Nam Kim Steel (NKG, -1.46%) posted losses.

Net foreign buy (U\$mn) +2.8

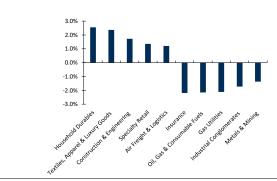
VN Index & HNX Index



#### USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

#### Vietnam – 3-mth cumulative net foreign buy



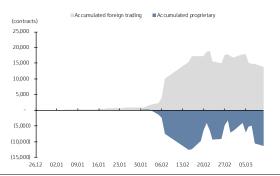
KB Securities | VIETNAM

### **Futures/ETFs**

VN30	1,235.12P (-1.21%)
VN30 futures	1,231.0P (-1.82%)
Open	1,250.3P
High	1,254.6P
Low	1,230.8P
Contracts	222,365 (-35.2%)

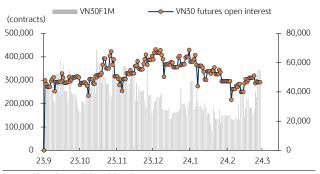
Futures decreased alongside the cash market. The basis opened at 1.7bps and then fluctuated around -0.145bps throughout the session before closing at -4.12bps. Trading volumes decreased. Foreign investors net sold 1,026 March contracts but have kept 13,818 long positions. The proprietary trading division at securities companies net sold 702 contracts and have maintained 11,327 short positions.

#### VN30F1M futures volume – Proprietary & foreign trading



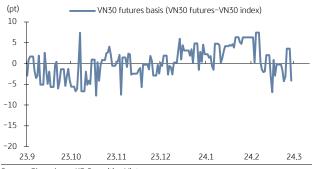
Source: Bloomberg, KB Securities Vietnam

#### VN30F1M futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

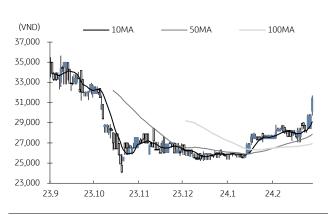
#### Vietnam ETFs - Changes in fund total assets



Source: FiinPro, KB Securities Vietnam

### **Market Movers**

#### Century Fiber (STK)



- STK closed up 5.89% to VND31,450.
- STK expects 2024 profit and revnue to skyrocket and reach record highs. According to the AGM minutes, 2024E guidance includes net revenue of VND2,703 billion (a jump of nearly 90% compared to 2023) and NPAT of VND300 billion (equal to 3.4 times of 2023's). Meanwhile in 2023, the company recorded VND87 billion in NPA on revenue of VND1,425 billion (down 64% and 66% respectively compared to 2022). This is also the lowest profit recorded in the past seven years of STK.

Source: Bloomberg, KB Securities Vietnam

#### Vinamilk (VNM)



- VNM closed up 0.43% to VND70,300.
- On March 18, VNM will finalize the list of shareholders attending the 2024 AGM and advance dividends for 3Q23. The corresponding ex-rights dividend date is March 15. It is expected that the dairy producer will advance VND900 per share, which means it will pay VND1,881 billion for 2.09 billion outstanding shares on the payable date April 26. Previously, VNM made two installments of 2023 dividend advances, including the first installment with a rate of 15% completed in early October 2023 and the second with a rate of 5% paid on February 28, 2024.



## ACB Bank (ACB)

### Managed to grow despite difficulties

March 6, 2024	Analyst Pham Phuong Linh linhpp@kbsec.com.vn
Credit growth is expected to reach 16% in 2024	In the base scenario, we expect Asia Commercial Bank (ACB) to complete the assigned credit limit of 16% and even grow 20% in the bull case if SBV has an additional round of credit room allocation for banks this year. The driving force for credit growth comes from (1) promoted lending activities in the corporate customer group and (2) improved situation from the individual customer group, mainly led by business loans for sole proprietors and consumer demand which is expected to be more positive from 2H24.
NIM expects a slight improvement compared to 2023, maintaining around 4%	KBSV believes that NIM of ACB has bottomed out in 2023 and will recover slightly to 4% in 2024 when costs of fund (CoF) continue to improve given low interest rates being maintained throughout this year. The level of NIM recovery may be slower than other banks because ACB will continue to deploy loan packages to support customers with attractive interest rates compared to the Big4.
NPL ratio is controlled thanks to a prudent lending strategy	Newly formed NPLs continue to increase slowly compared to previous quarters (gaining 0.1% compared to 0.3% in 1Q23). We believe that with a cautious lending strategy (with no corporate and real estate bonds), ACB will continue to maintain its high position in asset quality. KBSV expects that 2024 NPL ratio of the bank to be controlled at around 1%.
BUY recommendation – Target price VND33,400/share	Using P/B and residual income methods, we maintain the 2024F target price of ACB shares at VND33,400, 20% higher than the price on March 5, 2024, with a BUY recommendation.



Forecast earnings & valuation

Net interest income (VNDbn)

Book value per share (VND)

FY-end

PPOP (VNDbn)

EPS growth (%)

EPS (VND)

PER (x)

PBR (x)

ROE (%)

NPAT-MI (VNDbn)

Target price	VND33,400	
Upside	20%	
Current price (Mar 5, 2023)	30,686	
Market cap (VNDbn/USDmn)	27,950	

2022

23,534

17,185

13,688

4,053

14%

10.9

2.54

26.5%

17,303

Free float	85%
3M avg trading value (VNDbn/USDmn)	156/6.4
Foreign ownership	30%
Major shareholder	6.26%

2024F

29,827

25,460

18,979

4,887

18%

9.0

22,059

1.99

24.2%

2025F

35,276

29,694

22,313

5,745

18%

7.7

26,308

23.8%

1.67

2023

24,960

21,872

16,045

4,131

2%

10.7

2.41

24.8%

18,269

(%)	1M	3M	6M	12M
Absolute	3.7	4.8	31.9	4.2
Relative	0.0	-3.3	12,5	-1.0



### **KBSV Model Portfolio**

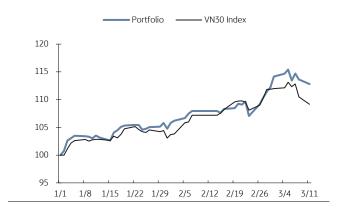
#### **KBSV Research Team**

#### Investment approach:

- Seek to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe;
- The default holding period is 3-month. However, the portfolio is reviewed and reallocated in every first week of each month;
- Employ a risk-managed exit strategy that sets a stop loss of 15%;
- Use an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that can also include VN30 index ETFs.

	VN30 Index	Master Portfolio
Daily return	-1.21%	-0.73%
Cum. return	9.16%	12.81%

#### Performance vs VN30 Index



#### KBSV domestic model portfolio

Ticker	Inclusion date	Close 24/03/11	Daily return (%)	Cumulative return (%)	M ain investment catalysts
SSI					- SSI benefits from cooling interest rates, boosting market liquidity over the same period
(SSI)	23/11/01	36,350	-1.2%	41.2%	- Upcoming operation of the KRX system would bring T+0 settlement to the stock market, thus
(00)					making the market more vibrant
Ormandant					- Superior growth potential due to increased capacity in the 2024-2026 period
Gemandept (GMD)	24/03/01	77,600	-0.9%	1.6%	- Benefiting from Circular 39 on adjusting the service price bracket at Vietnamese seaports
(GMD)					- Benefiting from the recovery of import and export activities
Vietcombank	24/03/01	94,100	-1.1%	-4.2%	- Sustainable credit growth is expected in 2024. - rvet interest margin (NIN) is anticipated to be maintained steadily due to improved runding
(VCB)					- The provisioning buffer remains robust.
					- Recovery will depend on purchasing power.
Digiworld (DGW)	24/03/01	59,300	-1.7%	6.3%	- Revenue contribution of new industries is expected.
( - )					
					- Drilling rig supply will remain tight in the long term.
PV Drilling (PVD)	24/02/01	30,050	-2.4%	8.7%	- The demand for rig rental should increase sharply over the next two years.
()					- The domestic exploration and production (E&P) market is expected to be more vibrant from 202
TNO					- Inventories of fashion brands that are TNG's partners show clear signs of decline.
TNG (TNG)	24/02/01	21,800	-2.7%	7.9%	- Gross profit margin is expected to improve in 1Q2024.
(110)					- Exports should recover in 2024.
					- BSI benefits from cooling interest rates, boosting market liquidity over the same period
BSI (BSI)	24/03/01	57,600	0.0%	4.9%	- Upcoming operation of the KRX system would bring T+0 settlement to the stock market, thus
(00)					making the market more vibrant
					- Sea freight rates may improve due to weather-related issues affecting ship traffic in canals.
Hai An Transport	24/03/01	42,250	-0.2%	0.7%	- Port operation will generate a stable source of income for HAH when the container shipping mark
(HAH)	24/00/01	42,200	0.2 /0	0.176	<ul> <li>HAH has actively opened new shipping routes, helping to strengthen business operations and increase the port cargo throughput.</li> </ul>
					- The industrial segment is the driving force for future growth
Coteccons (CTD)	24/01/02	69,200	0.3%	0.6%	- The value of new contracts to be signed in FY2024 should gain 30%
Phu Nhuan					- Long-term growth potential of gold jewelry
Jewelry (PNJ)	24/03/01	99,000	2.6%	9.5%	- Store expansion, improved average revenue per store, and seeking new customers will boost futu

### **Market Monitors**

#### Ho Chi Minh – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
FRT	5.8%	35.7%	97.2
EIB	1.4%	2.8%	65.9
FTS	2.7%	29.3%	62.7
HPG	-1.3%	24.9%	62.4
VPI	0.4%	2.2%	57.6
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
MSN	-1.3%	27.6%	-91.6
KBC	-3.0%	20.7%	-63.8
VPB	-2.4%	28.1%	-48.9
SAB	-1.2%	61.3%	-40.9

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst weekly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Textiles, Apparel & Luxury Goods	3.2%	PNJ, TCM, MSH, GIL
Specialty Retail	3.1%	MWG, FRT, CTF, HAX
Containers & Packaging	3.1%	TDP, SVI, MCP, TPC
Water Utilities	2.9%	BWE, TDM, SII, CLW
Chemicals	2.7%	GVR, DGC, DPM, DCM
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Machinery	-4.5%	TCH, HHS, SRF, SHA
Trading Companies & Distributors	-4.0%	VPG, TSC, BTT, TNA
Marine Transportation	-3.6%	VSC, VOS, SKG, VTO
Banks	-3.2%	VCB, BID, VPB, TCB
Metals & Mining	-3.1%	HPG, HSG, NKG, KSB

Source: Bloomberg, KB Securities Vietnam

#### Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
IDC	-0.4%	2.0%	14.2
LAS	-1.5%	1.2%	2.8
IVS	-2.4%	69.7%	0.7
BVS	-0.3%	6.4%	0.6
VFS	1.5%	0.0%	0.5
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PVS	-2.4%	17.9%	-98.0
CEO	-1.8%	5.5%	-24.5
SHS	-2.7%	10.0%	-16.7
TNG	-2.7%	21.9%	-15.2
MBS	-2.5%	0.5%	-4.3

Source: FiinPro, KB Securities Vietnam

#### Sectors - Top 5 best/worst monthly performance

•		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Chemicals	16.9%	GVR, DGC, DPM, DCM
Air Freight & Logistics	11.0%	TMS, SCS, STG, ASG
Specialty Retail	10.2%	MWG, FRT, CTF, HAX
Food Products	9.5%	VNM, MSN, KDC, VHC
Containers & Packaging	9.5%	TDP, SVI, MCP, TPC
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Trading Companies & Distributors	-4.5%	VPG, TSC, BTT, TNA
Machinery	-3.9%	TCH, HHS, SRF, SHA
Construction Materials	-2.0%	HT1, PTB, GAB, ACC
Passenger Airlines	-1.6%	VJC, HVN
Electric Utilities	-1.4%	PGV, NT2, PPC, TTA

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B(X)		Performance(%)			
000101				USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E 21	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16,170)	241,196 (9.8)	22.5	-	30.9	14.7	- 1.9	3.7	1.5	1.4	- 1.0	-2.0	4.6	-
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	386,879 (15.7)	26.6	5.3	4.9	35.9	17.1	16.1	0.9	0.8	0.0	-3.2	1.8	
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	385,171 (15.7)	17.8	13.4	11.7	-7.6	11.2	11.2	1.4	1.3	-3.5	-9.3	11.9	
estate	NVL	NOVALANDINVESTM	45,853	86,712 (3,768)	485,353 (19.7)	31.3	-	31.7	6.7	-0.7	2.9	0.9	0.8	-2.7	-8.3	-7.2	
	KDH	KHANG DIEN HOUSE	25,770	19,167 (833)	151,397 (6.1)	11.6	32.4	29.1	13.7	7.0	7.5	2.1	2.1	0.0	1.4	16.8	
	DXG	DATXANHGROUP	20,008	12,594 (547)	196,201 (8.0)	13.9	82.6	38.4	-	1.4	2.8	1.2	1.2	- 1.7	-4.8	-3.5	
	VCB	BANK FOR FOREIGN	67,686	378,305 (16,441)	161,572 (6.6)	6.3	15.0	13.6	11.7	19.3	18.1	2.6	2.2	- 1.1	-2.0	4.6	
	BID	BANK FOR INVESTM	30,621	174,556 (7,586)	109,043 (4.4)	12.7	13.4	10.1	-5.3	19.2	19.2	2.1	1.8	- 1.2	-5.6	3.2	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5,925)	401,862 (16.3)	0.0	6.4	5.2	14.3	16.1	16.8	0.9	0.8	- 1.5	-3.5	8.3	
	CTG	VIETNAM JS COMM	25,516	137,021 (5,955)	391,247 (15.9)	1.4	8.5	6.7	50.3	17.2	20.0	-	-	- 1.0	-5.1	-3.8	
Banks	VPB	VIETNAM PROSPERI	15,296	101,381 (4,406)	315,126 (12.8)	0.0	10.5	7.3	18.8	10.5	13.2	1.0	0.9	-2.4	-5.4	-5.4	
	MBB	MILITARYCOMMERC	14,063	73,327 (3,187)	624,461 (25.4)	0.0	5.4	4.6	14.6	21.3	20.1	1.1	1.0	-2.8	-5.2	-2.3	
	HDB	HDBANK	14,191	40,641 (1,766)	145,162 (5.9)	4.2	5.6	4.5	23.3	24.1	23.5	1.2	0.9	0.4	-0.9	- 1.9	
	STB	SACOMBANK	18,600	33,548 (1,458)	699,117 (28.4)	14.0	7.1	4.1	26.5	19.5	25.1	1.0	0.8	- 1.5	-4.9	-2.9	
	TPB	TIEN PHONG COMME	14,821	28,732 (1,249)	346,063 (14.1)	0.0	6.6	5.2	37.4	17.3	19.0	1.1	0.9	-0.5	-5.6	0.0	
	EIB	VIETNAM EXPORT-I	13,065	22,745 (988)	259,594 (10.6)	0.2	-	-	27.3	-	-	-	-	1.4	- 1.9	-4.0	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1,997)	29,663 (1.2)	21.0	18.8	-	15.8	7.8	-	-	-	-2.5	0.3	5.2	
maurance	BMI	BAOMINHINSURANC	20,227	2,439 (106)	7,251 (0.3)	14.2	-	-	9.1	-	-	-	-	- 1.1	-0.9	4.3	
	SSI	SSI SECURITIES C	20,676	19,947 (867)	974,721 (39.6)	55.4	24.2	-	-3.2	9.8	-	-	-	-1.2	-2.2	3.6	
Securities	VCI	VIETCAP	21,154	9,108 (396)	360,484 (14.6)	71.9	29.4	21.8	-4.0	13.4	14.2	3.2	3.0	-0.4	1.7	5.7	
Securities	HCM	HOCHIMINHCITY	15,467	8,907 (387)	295,904 (12.0)	52.4	-	-	- 19.0	10.2		-	-	- 1.8	-2.5	1.8	
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	747,202 (30.4)	27.2	19.7	14.8	36.3	10.7	11.8	1.8	1.7	-2.6	-2.3	-0.4	
	VNM	VIET NAM DAIRYP	109,000	227,805 (9,900)	376,402 (15.3)	42.1	16.9	15.0	4.0	29.2	30.2	4.7	4.8	0.4	-2.4	4.0	
Consumer	SAB	SAIGON BEER ALCO	96,250	123,447 (5,365)	93,958 (3.8)	36.9	18.0	17.0	7.3	17.2	16.7	2.9	2.7	- 1.2	1.7	2.6	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4,855)	394,079 (16.0)	16.5	49.2	23.7	-51.9	9.3	17.2	4.0	3.5	- 1.3	9.5	19.4	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	18,397 (0.7)	48.8	-	-	-	-	-	-	-	- 1.0	-0.7	3.0	
	VJC	VIETJETAVIATION	131,800	69,042 (3,001)	65,572 (2.7)	11.0	29.1		-88.5	11.5	-	-	-	-0.7	-0.6	-2.2	
ndustrials transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	136,956 (5.6)	10.8	20.0	16.7	-57.0	13.4	14.8	2.5	2.3	-0.9	-3.5	11.7	
	CII	HOCHIMINHCITY	22,600	5,398 (235)	243,296 (9.9)	38.4	23.3	-	65.7	3.8	-	-	-	-2.1	-3.7	-0.5	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	# N/A (# N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials	GEX	GELEXGROUP JSC	15,802	10,411 (452)	464,017 (18.8)	37.7		-	- 14.4	-	-		-	-2.2	-4.5	2.8	
(capital goods)	CTD	COTECCONS CONSTR	54,900	5,438 (236)	(159,571 (6.5)	3.6		-	-52.4	-			-	0.3	-3.9	4.5	
	REE	REE	45,066	18,419 (800)	63,739 (2.6)	0.0	10.1	8.8	-4.5	13.0	13.9	1.3	1.2	- 1.7	-0.3	9.7	

#### Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value	For avail	P/E(X)		EP S C A G	ROE (%)		P/B(X)		Performance (%)			
					(VNDmn, USDmn)	(%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	75,083	172,447 (7,494)	110,809 (4.5)	46.1	15.8	13.5	- 17.5	16.5	16.2	2.3	2.1	-2.1	0.0	2.8	3.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	28,755 (1.2)	31.4	-	15.6	- 10.5	1.1	12.7	2.0	2.0	- 1.1	-0.6	2.0	5.
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	2,156 (0.1)	34.1	6.2	5.7	-5.1	16.4	17.5	-	-	-0.4	- 1.8	-0.7	-7.
	HPG	HOA PHAT GRP JSC	24,986	145,287 (6,314)	991,610 (40.3)	18.0	13.6	9.9	21.9	11.5	14.6	1.5	1.4	- 1.3	-2.9	6.2	7
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	110,563 (4.5)	36.5	15.3	18.6	-0.5	8.0	7.5	1.2	1.2	1.3	2.1	6.0	8
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	197,376 (8.0)	46.5	11.9	-	-4.5	15.4	18.5	-	-	- 1.5	3.2	4.0	9
	HSG	HOA SEN GROUP	18,314	11,063 (481)	268,049 (10.9)	38.9	13.3	8.5	67.9	9.3	16.3	1.2	1.1	-2.0	-6.4	-5.6	-3
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	51,925 (2.1)	97.2	-	-	17.2	-	-	-	-	-3.7	-5.8	- 1.9	1
	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	43,825 (1.8)	4.6	14.2	13.2	-51.0	11.8	11.7	-	-	-2.3	0.0	3.5	4
Energy	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	218,923 (8.9)	39.9	19.4	15.1	- 11.9	5.7	6.9	1.1	1.0	-2.4	-4.6	4.5	6
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	104,747 (4.3)	35.9	7.6	6.2	2.2	16.2	16.5	1.1	1.0	- 1.5	- 1.8	-0.7	(
	MWG	MOBILEWORLDINV	46,500	65,024 (2,826)	594,039 (24.1)	0.0	25.5	16.9	14.4	8.0	12.4	2.7	2.4	-2.8	-2.1	-0.4	8
	PNJ	PHUNHUANJEWELR	65,625	19,895 (865)	147,253 (6.0)	0.0	15.6	13.2	2.4	21.6	21.9	3.0	2.6	2.6	3.6	8.6	1
Consumer discretionary	YEG	YEAH1GROUP CORP	23,403	1,261 (055)	18,156 (0.7)	70.6	-	-	-	-	-	-	-	- 1.4	-2.8	0.0	- 13
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	80,312 (3.3)	30.3	64.8	30.0	-75.2	31.8	31.2	10.9	-	5.8	9.0	23.6	44
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	37,641 (1.5)	34.6	19.9	-	41.2	11.7	-	-	-	4.6	4.1	9.7	18
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	1,989 (0.1)	45.4	14.5	-	10.7	19.9	-	-		-0.5	0.6	2.5	ŧ
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	# N/ A (# N/ A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	49,275	61,301 (2,664)	332,510 (13.5)	0.0	18.6	15.3	15.5	28.8	28.4	4.9	4.1	0.0	- 1.3	4.9	14

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh – Head of Research binhnx@kbsec.com.vn

#### Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager tungna@kbsec.com.vn

Pham Phuong Linh – Analyst linhpp@kbsec.com.vn

#### Real Estate, Construction & Materials

Pham Hoang Bao Nga – Senior Analyst ngaphb@kbsec.com.vn

Nguyen Duong Nguyen – Analyst nguyennd1@kbsec.com.vn

#### Retails & Consumers

Nguyen Truong Giang – Analyst giangnt1@kbsec.com.vn

#### Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh – Analyst anhntn@kbsec.com.vn

#### Oil & Gas, Chemicals

Pham Minh Hieu - Analyst hieupm@kbsec.com.vn Research Division research@kbsec.com.vn

#### Macro/Strategy

Tran Duc Anh – Head of Macro & Strategy anhtd@kbsec.com.vn

#### Macroeconomics & Banks

Ho Duc Thanh - Analyst thanhhd@kbsec.com.vn

Vu Thu Uyen - Analyst uyenvt@kbsec.com.vn

#### Strategy, Investment Themes

Nghiem Sy Tien – Analyst tienns@kbsec.com.vn

Nguyen Dinh Thuan – Analyst thuannd@kbsec.com.vn

#### Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

#### Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)							
Positive:	Neutral:	Negative:					
Outperform the market	Perform in line with the market	Underperform the market					

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.